



Greater Philadelphia Chapter – 031

ASIS Meeting Minutes

February 22, 2018

General Meeting Minutes

1. Meeting and Event Information:

Meeting Date:	February 22, 2018
Speaker:	John V Philippi, CPP, PSP/Mike Ventiere, CPP
Topic:	Elevating Our Industry: Growing the Next Generation
Place/Venue:	Pyramid Club, Philadelphia, PA
Meeting Type:	Educational & Networking
Chapter Members in Attendance:	10
Guests in Attendance:	11
Promotion:	Newsletter, Email, Website
Topic Coverage:	Above Average
Speaking Ability:	Above Average

2. Other Chapter Business:

Old Business – Motion to approve previous meeting approved

- John P suggest a panel discussion where past chairs discuss their failures and successes in career. Previous leadership can explain how ASIS contributed to their success
- Suggested location for our next event Pyramid Club.

New Business - Opening Statements by Sam Vinicur

- Membership benefits of ASIS
- Pledge of allegiance

Opening Speaker: John Philippi

- John V Philippi, CPP, PSP/Mike Ventiere, CPP
- Host a job/career development
- The event will focus on Young Professionals at SAP in June
 - Do/Don't- of resume
 - Keep at 2 pages
 - Avoid visual distraction
 - Too Much Detail is not effective
 - 10 years is sufficient
 - Expert in everything is not beneficial

- Quantification is key
- Importance of certification- PSP/ CPP
- Training vs certification are different
- Importance of written and speaking
- Pro-Bono and charitable work
- Do not use references upon request
- Interviewing techniques- Know the company and interviewee
- Be comfortable with silence during the interview
- Do not lie—security is based ethics
- “Where you nailed it” Practice makes perfect
- Converting resume into power points
- End session- Fire side chat regarding soft skills
- Focus on a narrative resume-----