The Greater Philadelphia Bulletin

Volume 1, Issue IX   **September 2014**

Points of Interest:

Upcoming Chapter Events:

- **October 14**
  Site Tour
  Philadelphia Comcast Building

- **November 19**
  Private Security Appreciation Night
  Philadelphia Cricket Club St. Martins Clubhouse

Upcoming Training:

- **October 15**
  Webinar
  The Art and Science of Selling Security Guard Services

$99 Members

$129 Non- Members

2 CPE Credits

Chapter Event at the Annual Seminar in Atlanta

Chapter Party:

Date:	Sunday, September 28th
Time:	4:00PM to 7:00PM
Location:	T.Mac at Philips Arena
	100 Techwood Drive, Atlanta, GA. 30303
	(Next to the Convention Center)
	(404) 835-1192
	T.MAC AT PHILIPS ARENA

Cost: **Free** to all Philadelphia Chapter Members

Sponsors: **Panasonic**

(looking for additional sponsorships)

Bar: Two hour open bar (4:30-6:30)
104 beers on draft / 100 in the bottle / 48 HDTV sports channels

Activities: 4:25pm Eagles v. 49ers
Charity donation wager with the San Francisco Chapter
Football squares will be available (50% to winner - 50% to charity)

Hosts:		
	Chapter Chair -	Joshua Carver
	Vice Chair -	Kurt Bittner
	Treasurer -	Gene Cummings
	Secretary -	Jerry 'Dutch' Forstater

Chapter Officer Nominations & Elections

The nomination period is now open!

Please submit nominations for Chairperson, Vice Chair, Treasurer and Secretary to Sam Vinicur, Election Committee Chair at samuel.vinicur@siemens.com.

As a reminder, any member in good standing is eligible for election to any chapter office.

Chapter Chairperson Message

September Meeting Recap:

There was a nice turnout to the Chapter's happy hour this month at the Great American Pub in Conshohocken. The casual atmosphere provided a great opportunity to speak with everyone.

I was delighted to see a few new members at this event and I look forward to their continued participation at future events.

At this meeting the Chapter Election Committee Chair, Sam Vinicur, opened the nomination period for new Chapter Board Members. Please contact Sam if you would like to nominate a member (in good standing) to a position. Volunteering is a great way to build networks and get more out of the ASIS membership.

Upcoming Events:

There are many things going on in the coming weeks and months. Please be on the lookout for notifications through the newsletter or specific emails about events and activates. For example:

Atlanta Event - The chapter is hosting an event with the San Francisco chapter on Sunday (9/28). More information on the front page.

Comcast Building Tour -
The October meeting will be held on **Tuesday, 14th**. There are only 30 spots available for this event so RSVP

Joshua A. Carver, Chapter Chair

early. For more information check out the website www.phillyasis.com.

Networking Socials - We are planning to support networking socials for both ASIS Working Groups (Young Professionals and Women in Security). More information to come soon.

Wharton/ASIS Program in Security Executive Leadership
16-21 November 2014 | Philadelphia, PA, USA
Leaner. Faster. Stronger.

Meet Wharton Faculty and Course Graduates at ASIS 2014

If you're interested in learning more about the Wharton/ASIS Program for Security Executives and the difference it can make in your career, don't miss this CSO Roundtable-sponsored reception. Network with alumni who will provide highlights about the program, and learn more about the exciting changes planned for this VIP program. ***Open to all Wharton/ASIS alums, members of the CSO Roundtable, and serious prospects for the Wharton program.***
Tuesday, September 30 | 4:00–5:30 pm
CSO Roundtable Lounge, A-402

Card Access is Dead

In the timeframe of 2016 to 2020, over 50% of all card access manufacturers will have decided to abandon "old-fashioned legacy technology" in lieu of a new IP technology, supported by a multitude of newer operating systems and A browser-based interface.

This will put many users in a state of hostage negotiation for software support and replacement parts. To stay with existing systems would require the use of third party software development companies and obtaining new providers with remanu-factured products. This may do for a couple of years, but we expect the maintenance costs for up to five (5) years to be quite considerable with the software being frustrating to maintain what could be 20 year old operating system platforms. At $50,000 - $150,000 for system software costs per year for a large enterprise system, the five year projections run steep.

An analysis of the existing infrastructure, equipment, and compatible field devices and sensors that can be incorporated into the newly proposed integrated scenario will justify its expense and offset any operational costs not established within existing security management structure.

Six (6) questions have to be asked to access the current access control "portability" to a newer integrated system that is compatible with more current technologies. Specifically, we want an enterprise level system that can support either a rea-sonable sized school or corporation, or a large enterprise that can support multiple corporation entities or a large govern-ment agency.

The evaluation and assessment of the existing hardware can be addressed with the following six (6) critical configuration questions. As physical questions, these develop the matrix of software requirements that would directly impose limitations on the migration plan for an existing system.

These critical elements include making a detailed engineering assessment of the following access system controller details:

- The existing form factor
- Pin for pin replacement
- Panel replacement
- What's the same
  - Wiring?
  - Architecture?
  - Pin to Pin?
  - Card records?
  - Alarm records?
- Software
  - Card records – self-recognized?
  - Alarm records – self-recognized?
- Migration
  - Open platform?

After answering these questions for each and every controller, card reader, door interface, or remote field panel, an analy-sis and recommendation would be made whether there are simple bios upgrades to existing controllers, applicable network upgrades to controllers, or "rip and replace" must be the mantra for access control upgrade.

Without doing the numbers, just listening to vendors' guidance can be fraught with unknowns to justify what is a consider-able cost, along with missing opportunities to increase security and functionality.

Address:
GPC ASIS
P.O Box 901
Southeastern PA 19399

Email:
Chairperson@phillyasis.com

Promote Excellence and Leadership in the security management profession.

Now is **not** the time to be complacent

What perils should you be anticipating? Are you gambling with your principal's safety at home, in the workplace, on the road?

Executive Protection

November 3–4, 2014
Philadelphia, PA

Earn up to 14 CPEs

This comprehensive program is designed to cover the skills and procedures required to provide effective personal protection and meet the needs of a full range of student interest, from entry-level to seasoned practitioners—planning, research, intelligence, networking, and the art of executive protection. Real case studies are used—ones that reinforce these techniques and teach best practices—with less emphasis on the GUN.

RETURN ON YOUR INVESTMENT
• Learn executive protection's underlying philosophies and the mindset that drives both the protection specialist and a professional protection program.
• Understand what it takes to succeed in this highly specialized profession and how to prepare for an entry-level position.
• Develop the benchmarks of a thorough advance survey.
• Learn the critical significance of the choreography of protection.
• Review real-world residential and workplace issues.
• Examine transportation security issues—both domestic and international—and bullet-resistant vehicles.
• Learn counter-surveillance techniques and their application to modern protection methods.

PROFESSIONALLY DEVELOPED FOR
• Corporate security directors
• Professionals interested in EP's principles and practices
• Protective service practitioners who need more information on the concentric theory of protection
• Seasoned professionals transitioning into executive protection
• HR, security force managers, and others with personnel protection responsibility
• Newcomers to the field of protective services

https://www.asisonline.org/Education-Events/Education-Programs/Classroom/Pages/Executive-Protection---November-2014.aspx

If you have any questions regarding the program, please contact the program manager Ursula Uszynski at 703-518-1425 or Ursula.uszynski@asisonline.org.

Greater Philadelphia Chapter - Leadership Team

Role	Name	Email
Chairperson	Joshua Carver	Chairperson@phillyasis.com
Vice Chairperson	Kurt Bittner	Vice_Chairperson@phillyasis.com
Treasurer	Eugene P. Cummings, Jr.	Treasurer@phillyasis.com
Secretary	Jerry Forstater	Secretary@phillyasis.com
Women in Security Liaison	Lillian Burroughs	Women_in_Security@phillyasis.com
Young Professionals Liaison	Kelly Argoe	Young_Professionals@phillyasis.com